



Vol .4, No. 1 May 2012

Interdisciplinary Journal of Contemporary Research in Business

Double Blind Peer Reviewed Journal



International Research Centre



Editorial Board

IJCRB is a peer reviewed Journal and IJCRB Editorial Board consists of Phd doctors from all over the world including USA, UK, South Africa, Canada, European and Asian countries.

Prof. Renee Pistone

Harvard University, Lifetime Fellow - Harvard URI. 706 McCormick Dr Toms River, New Jersey USA Voice: 732.668.4533

Lord David K

Oxford University, St Catherine's College, Oxford, OX1 3UJ www.stcatz.ox.ac.uk/, www.ox.ac.uk/ Phone: +44 1865 271700, Fax: +44 1865 271768

Dr. Kenan Peker

Department of Agricultural Economics, University of Selcuk, http://www.selcuk.edu.tr/ University of Selcuk, 42079 Konya, Turkey, Tel: 90-332-231-2877

Dr. A. Sathiyasusuman

Senior Lecturer, Dept. of Statistics, University of the Western Cape, South Africa

Dr Mahdi Salehi

Assistant Professor, Accounting and Management Department, http://www.znu.ac.ir/ Zanjan University, D.N 1 Nagilo Alley, Hidaj City, Zanjan Province, Zanjan, Iran, Tel: 98-9121-425-323

Dr Heryanto

Regional Development Bank of West Sumatra Jalan Pemuda No. 21 PO Box 111 Padang 25117 West Sumatra Indonesia Tel: +62-8126771699

Dr. Dave Hinkes

Assistant Professor of Managment & Marketing Sam Walton Fellow , Lincoln Memorial University , Harrogate, TN ,UK Tel 423.869.6441

Dr. Francis A. Ikeokwu Sr., Ph.D., MAC, MBA, CFC Adjunct Professor, American Intercontinental University http://www.aiuniv.edu/

Dr Charles C. Dull

Sr. MBA, Ph.D. American Intercontinental University http://www.aiuniv.edu/



ijcrb.webs.com MAY 2012 INTERDISCIPLINARY JOURNAL OF CONTEMPORARY RESEARCH IN BUSINESS VOL 4, NO 1

Dr Cara Peters

Assistant professor of marketing, Winthrop University, Rock Hill, South Carolina. PhD in business administration, University of Nebraska Peer-reviewer of the Journal of Consumer Psychology; Consumption, Markets, and Culture; and Journal of Academy of Marketing Science.

Dr Mahmoud M. Haddad

PhD in Finance 214 Business Administration Building University of Tennessee-Martin ,Martin, TN 38238 Tel No +1731-881-7249

Dr G.A. Abu

Department of Agricultural Economics, College of Agricultural Economics, Extension and Management Technology, University of Agriculture, P.M.B.2373, Makurdi, Benue State, Nigeria. Phone: +234-803-607-4434; fax: +234-44-534040

Dr.Rashid Rehman

Associate Professor, College of Business Studies Al Ghurair University, Dubai, UAE.

Dr Ebrahim Soltani

Lecturer in Operations Management Kent Business School University of Kent, UK

Dr Pu Xujin

Business School, Jiangnan University, Jiangsu Wuxi,P.R.China ,214122 Tel: (86510) 85913617, FAX: (86510) 62753617, Mobile: (86) 13616193600

Dr. E. B. J. Iheriohanma

Ph. D. Sociology Directorate of General Studies, Federal University of Technology, Owerri Imo State Nigeria. Tel +2348037025980.

Dr Etim Frank

Departmentof Political Science-University of Uyo-Akwa Ibom State-Nigeria Phd (Political Science/Public Administration) University of Calabar

SL Choi

University Teknologi Malaysia School of Business Management Southern College Malaysia

Dr. Nek Kamal Yeop Yunus

Senior Lecturer, Department of Business Management Faculty of Business & Economics, Universiti Pendidikan Sultan Idris, Tanjong Malim, Malaysia.



Dr. S. I. Malik

PhD Bio Chemistry & Molecular Biology (National University of Athens) NHEERL. Envrironmental carcinigenei division RTP Complex NC 27713, US Environmental protection Agency, 919-541-3282

Dr. Bhagaban Das

Reader, Department of Business Management Vyasa Vihar, Balasore-756019 Orissa

T. Ramayah http://www.ramayah.com

Associate Professor , School of Management ,University Sains Malaysia, Tel 604-653 3888

Dr. Wan Khairuzzaman bin Wan Ismail

Assoc. Professor International Business School, UTM International Campus Jalan Semarak 54100 Kuala Lumpur, MALAYSIA

Zainudin Hj Awang

Faculty of Information Technology and Quantitative Sciences, MARA University Technology MARA Kelantan 18500, Malaysia ,Tel: 60-9-9762-302

Ravi Kiran

Associate Professor, School Of Management & Social Sciiences, Thapar University.

Dr.Suguna Pathy

Head, Department of Sociology, VNSG University, Surat

Birasnav M

Assistant professor, Park Global School of Business Excellence, Kaniyur, Coimbatore

Mohammad Reza Noruzi

Faculty of Management and Economics , Tarbiat Modarres University, Tehran, Iran

Dr. C.N. Ojogwu

Phd Education Management - University of Benin, Benin City, Edo state, Nigeria. Senior lecturer - University of Benin.

Dr. Nik Maheran Nik Muhammad General Conference Co-Chair, GBSC 2009, www.nikmaheran.com

Dr. A. Abareshi Lecturer, School of Business IT and Logistics RMIT University, Melbourne, Australia Office: +61 3 99255918

Dr Ganesh Narasimhan

Lecturer, Management Sciences ,Sathyabama University Board of Advisor - AN IIM Alumina Initiative & International Journal Economics, Management, & Financial Markets Denbridge press, New York, USA







Title

Page

Contents

	8
SOCIAL MEDIA AND EMPLOYMENT: IS THERE A LIMIT? LEANNE C. MCGRATH (Click Here or on Title of paper for Full paper view)	17
EVALUATING THE NEW SUPPLY MECHANISM OF VILLAGE PUBLIC GOODS IN CHENGDU AREA BASED ON GOVERNANCE VIEW WU PING , ZHANG QIAN (Click Here or on Title of paper for Full paper view)	25
THE LINK BETWEEN SECONDARY AND TERTIARY CURRICULA TO BENEFIT STUDENTS PIETER NEL. (Click Here or on Title of paper for Full paper view)	32
THE STUDY ABOUT THE DYNAMIC CHANGES OF THE RURAL POPULATION AND THE USE OF LAND CONTRACT RESPONSIBILITY SYSTEM DENGRONG QIU, GE HE (Click Here or on Title of paper for Full paper view)	D 44
PARTICIPANTS' ASSESSMENT OF CONTINUING EDUCATION PROGRAMMES IN EDO STATE, NIGERIA. TAJUDEEN AKANJI , MABEL OYITSO (Click Here or on Title of paper for Full paper view)	51
EFFECTIVENESS OF CHINA'S COMMERCIAL BANKS' CAPITAL ADEQUACY RATI REGULATION. A CASE STUDY OF THE LISTED BANKS LI YUANJUAN, XIAO SHISHUN (Click Here or on Title of paper for Full paper view)	O 58
TRAINING AND RETRAINING NIGERIA WORKERS TO ENHANCE TASK PERFORMANCE MABEL OYITSO, OLOMUKORO, C.O (Click Here or on Title of paper for Full paper view)	69
PERCEPTION OF MASLOW'S HIERARCHY OF NEEDS THEORY BY NIGERIAN UNIVERSITY WORKERS – A CHALLENGE TO UNIVERSITY ADMINIST CHIKA JOSEPHINE IFEDILI, CHIDIEBELE IKENNA IFEDILI (Click Here or on Title of paper for Full paper view)	79 ATORS
EVALUATION OF LAND INTENSIVE USE BASED ON MEAN SQUARE DIFFERENCE METHOD: A CASE STUDY OF CHONGQING CITY TIANXIA ZHAO, JIANQIANG LI, SHICONG CHEN (Click Here or on Title of paper for Full paper view)	86



Title	Page
THE MAIN FACTORS INFLUENCING PURCHASE BEHAVIOUR OF ORGANIC PRODUCTS IN MALAYSIA ZEINAB SEYED SALEKI, SEYEDEH MARYAM SEYEDSALEK (Click Here or on Title of paper for Full paper view)	98
CRITICAL SUCCESS FACTORS FOR SUCCESSFUL LEAN SIX SIGMA IMPLEMENTATION IN PAKISTAN QUN ZHANG , MUHAMMAD IRFAN, MUHAMMAD AAMIR OBAID KHATTAK, JAFFAR ABBAS, XIAONING ZHU, MUHAMMAD SANAULLAH SHAH (Click Here or on Title of paper for Full paper view)	117
A CREDIT RISK MODEL FOR BANK'S LOAN PORTFOLIO & OPTIMIZE THE VAR MEYSAM SALARI , S. HASSAN GHODSYPOUR, MOHAMMAD SABBAGHI LEMRASKI ,HAMED HEYDARI (Click Here or on Title of paper for Full paper view)	125
CO-WORKERS/SUPERVISOR SUPPORT AND BURNOUT AFSHIN, SALAHIAN , HAMID REZA, OREIZI MOHAMMAD REZA, ABEDI, IRAJ, SOLTANI (Click Here or on Title of paper for Full paper view)	141
EFFECT OF EXCHANGE RATE VOLATILITY ON MACROECONOMIC PERFORMANCE IN NIGERIA MRS. AZEEZ, B.A.,MR. KOLAPO, FUNSO T., DR. AJAYI, L.B. (Click Here or on Title of paper for Full paper view)	149
MEASUREMENT OF SERVICES INDUSTRY EFFICIENCY ALIREZA SHAHRAKI (Click Here or on Title of paper for Full paper view)	156
ON TWO-CONNECTED GRAPHS WITHOUT CONCURRENT LONGEST CYCLES ALI DINO JUMANI (Click Here or on Title of paper for Full paper view)	169
STUDY OF THE RELATION BETWEEN HEALTH AND ECONOMIC GROWTH: VALIDATION EMPIRICAL FROM A PANEL OF 15 COUNTRIES OF THE NORTH AND SOUTH BANK MEDITERRANEAN MEKDEM MAJDI (Click Here or on Title of paper for Full paper view)	175
PROMOTING AGRO-TOURISM IN KAMPUNG SEMARANG, MUKIM DENGKIL, SELANGOR : ISSUES AND CHALLENGES FOR RURAL TOURISM DEVELOPMENT HALIZA MOHD SAID DAHLIA ABDUL AZIZ MOHD FARIS-ASLAN SHAMSIR ADLAN	187

(Click Here or on Title of paper for Full paper view)



Title	Page
AN EMPIRICAL STUDY ON ORGANIZATIONAL CITIZENSHIP BEHAVIOR IN PRIVATE SECTOR BANKS IN TAMILNADU B.THIAGARAJAN DR.V.KUBENDRAN (Click Here or on Title of paper for Full paper view)	197
HUMAN RESOURCE'S APPROACH TOWARDS SOCIAL RESPONSIBILITY IN A DEVELOPING COUNTRY IN THE FUTURE: SOME EMPIRICAL EVIDENCE DR. ANDRIES J. DU PLESSIS (Click Here or on Title of paper for Full paper view)	204
TALENT MANAGEMENT AND SUCCESSION PLANNING ALI AKBAR AHMADI FREYEDON AHMADI JAVAD ABBASPALANGI (Click Here or on Title of paper for Full paper view)	213
PERFORMANCE EVALUATION OF TEHRAN PROVINCE PAYAME NOOR UNIVERSITY STAFFS (OPEN UNIVERSITY) BY AHP TECHNIQUE SEYYED ALI AKBAR AHMADI (Click Here or on Title of paper for Full paper view)	225
SURVEY RELATIONSHIP BETWEEN QUALITY OF WORK LIFE AND ORGANIZATIONAL COMMITMENT IN PUBLIC ORGANIZATION IN KURDISTAN PROVINCE FREYEDON AHMADI ADEL SALAVATI EBRAHIM RAJABZADEH (Click Here or on Title of paper for Full paper view)	235
EFFECT OF THE LEADERSHIP STYLES ON THE ORGANIZATIONAL COMMITMENT GIVEN THE STAFF PERSONALITY TRAITS (THE CASE STUDY: IRAN'S STATE RETIREMENT ORGANIZATION) SEYYED ALI AKBAR AHMADI FREYEDON AHMADI MINA ZOHRABI (Click Here or on Title of paper for Full paper view)	247
LIFE CYCLE DESIGNING OF KNOWLEDGE MANAGEMENT OF PAYAME NOOR UNIVERSITY CENTRAL ORGANIZATION AND TEHRAN PROVINCE PAYAME NOOR SEYYED ALI AKBAR AHMADI FREYEDON AHMADI MEHDI HAGHITALI	265

(Click Here or on Title of paper for Full paper view)

BAHYEH FARAJI



Title	Page
ETHNOTHENTRISM EFFECTS ON COSTUMERS' BEHAVIOR (CASE STUDY: IRANKHODRO COMPANY, IKCO) SAHAR REZANEJADTAJI ALI SAVAND ROOMI (Click Here or on Title of paper for Full paper view)	286
EXPLORING EARLY SCHOOL BEHAVIOUR OF ECE/KATCHI CLASS CHILDREN IN RCC (INTERVENTION) AND NON RCC (CONTROL) SCHOOLS IN PAKISTAN SHELINA BHAMANI (Click Here or on Title of paper for Full paper view)	294
EFFICIENCY EVALUATION BANK REFAH KARGARAN BRANCHES IN SISTAN AND BALUCHESTAN PROVINCE (S&B,IRAN),USING DATA ENVELOPMENT ANALYSIS DR. AHMAD AKBARI, DR. NAZAR DAHMARDEH "MALIHE SARAVANI (Click Here or on Title of paper for Full paper view)	306
THE IMPACT OF PROBLEM SOLVING SKILL OF HEADS' ON STUDENTS' ACADEMIC ACHIEVEMENT MR. SANAULLAH KHAN MR.ABDUL HAFEEZ MR.MEHRAN SAEED (Click Here or on Title of paper for Full paper view)	2 316
THE FACTORS OF THE INCREASE OF HEALTHCARE COSTS IN THE WEALTH OF TH COUNTRIES OF THE NORTH AND SOUTH BANK MEDITERRANEAN MR. MAJDI MEKDAM MR. MOHAMED AMINE HAMMAS (Click Here or on Title of paper for Full paper view)	IE 322
EFFECT OF REWARDS ON JOB SATISFACTION EVIDENCE FROM PAKISTAN MUHAMMAD RAFIQ MUHAMMAD JAVED MUSTAJAB KHAN MAQSOOD AHMED (Click Here or on Title of paper for Full paper view)	337
IMPACT OF HR PRACTICES ON EMPLOYEE JOB SATISFACTION IN PUBLIC SECTOR ORGANIZATIONS OF PAKISTAN MUHAMMAD JAVED MUHAMMAD RAFIQ MAQSOOD AHMED MUSTAJAB KHAN (Click Here or on Title of paper for Full paper view)	8 348
SERVICE QUALITY AND ITS IMPACT ON CUSTOMER SATISFACTION TOURIST RESTAURANTS (A FIELD STUDY ON THE TOURIST RESTAURANTS / AMMAN) DR. ABDELMO'TI SULEIMAN ABU ALROUB DR. ABDUL SADA MUTLAQ ALSALEEM DR. AZZAM ANWAR DAOUD (Click Here or on Title of paper for Full paper view)	364

COPY RIGHT © 2012 Institute of Interdisciplinary Business Research



Title	Page
THE STUDY OF SOCIAL CAPITAL INDICATORS IN ADDICTION THERAPEUTIC GROUPS FATEME RAHIMI.ZAHRA PADASH.SAEIDEH BOTLANI ⁻ MEHRNOUSH FOROUDSTAN (Click Here or on Title of paper for Full paper view)	380
THE COMPETENCE CLASSIFICATION FRAMEWORK A CLASSIFICATION MODEL FOR EMPLOYEE DEVELOPMENT SAQUIB YUSAF JANJUA MALIK ASGHAR NAEEM FARRUKH NAWAZ KAYANI (Click Here or on Title of paper for Full paper view)	396
INTELLECTUAL CAPITAL EFFICIENCY AND CORPORATE PERFORMANCE IN DEVELOPING COUNTRIES: A COMPARISON BETWEEN ISLAMIC AND CONVENTIONAL BANKS OF PAKISTAN MADIHA LATIF MUHAMMAD SHOUKAT MALIK SUMAIRA ASLAM (Click Here or on Title of paper for Full paper view)	405
ENHANCING TEMUAN TRIBE ECONOMIC ACTIVITIES AS AN INDIGENIOUS ATTRACTION IN KAMPUNG DENGKIL, MUKIM SEPANG, SELANGOR. HALIZA MOHD SAID ZAINAL ABIDIN RAMLI SUKMA DINA RADIN (Click Here or on Title of paper for Full paper view)	421
CHANGE FROM A GENERAL ENGLISH TEACHER TO AN ESP PRACTITIONER: ISSUES AND CHALLENGES IN PAKISTAN MAIMOONA ABDULAZIZ SAYED KAZIM SHAH DR. RASHID MAHMOOD HAFIZ M. FAZAL E HAQ (Click Here or on Title of paper for Full paper view)	434
LEADERSHIP ROLE IN HANDLING EMPLOYEE'S RESISTANCE: IMPLEMENTATION OF INNOVATION SURESH NODESON, PRASHANTH BELEYA, GOPALAN RAMAN CHARLES RAMENDRAN SPR (Click Here or on Title of paper for Full paper view)	466
AN ANALYSIS OF THE EFFECT OF ENERGY SUBSIDIES DECREASE AND TRANSFER PAYMENTS TO HOUSEHOLDS ON SOCIAL WELFARE IN IRAN KARIM AZARBAIEJANI ALI SADEGHI HAMEDANI MARZIEH BAHALOO (Click Here or on Title of paper for Full paper view)	478



Title	Page
THE RELATIONSHIP BETWEEN BRAND TRUST, CUSTOMER SATISFACTION AND CUSTOMER LOYALTY. (EVIDENCE FROM AUTOMOBILE SECTOR OF PAKIS' TALAT MAHMOOD KIYANI MOHAMMAD RAZA ULLAH KHAN NIAZI RIFFAT ABBAS RIZVI IMRAN KHAN (Click Here or on Title of paper for Full paper view)	489 TAN)
FACTORS VALUED BY INVESTORS WHILE INVESTING IN MUTUAL FUNDS-A BEHAVIORAL CONTEXT DR.HAYAT M.AWAN SHANZA ARSHAD (Click Here or on Title of paper for Full paper view)	503
EXPLORING THE INFLUENTIAL FACTORS TO THE PERCEIVED VALUE AND PURCHASE INTENTION OF ONLINE LUCKY BAGS WANN-YIH WU MENG-KUAN LAI SHIN-JEN WU CHEN-SU FU (Click Here or on Title of paper for Full paper view)	515
THE PRODUCTION MISBEHAVIOR OF UNIVERSITY'S STAFF (CASE STUDY OF IRAN) MEISAM YOUSEFI MOSTAFA AZIZI SHOMAMI SOMAYEH GHARAGOOZLOO (Click Here or on Title of paper for Full paper view)	532
EFFECTS OF ASYMMETRIC OUTPUT SHOCKS AND OTHER VARIABLES ON POVERTY DR JAVED IQBAL MISBAH NOSHEEN TASAWER ASLAM SHABANA PARVEEN (Click Here or on Title of paper for Full paper view)	543
DETERMINANTS OF POVERTY (CROSS COUNTRY EVIDENCE) MISBAH NOSHEEN DR JAVED IQBAL SHABANA PARVEEN TASAWER ASLAM (Click Here or on Title of paper for Full paper view)	559
REALIZING THE OBJECTIVES OF CITIZENSHIP EDUCATION: THE NEED FOR COLLABORATIVE EFFORT OF TEACHERS AND COUNSELLORS A.N.G. ALUTU, C. J. IFEDILI (Click Here or on Title of paper for Full paper view)	571

(Click Here or on Title of paper for Full paper view)



Title	Page
USE OF COMPUTER ASSISTED LANGUAGE LEARNING IN IMPROVING PRONUNCIATION AMONG PERSPECTIVE TEACHERS DR. MUBASHER NADEEM, DR.MUHAMMAD NAEEM MOHSIN M.SALEEM MOHSIN KHALIQ HUSSAIN (Click Here or on Title of paper for Full paper view)	580
SITUATIONAL AND ENDURING INVOLVEMENT: IMPACT ON RELATIONSHIP MARKETING TACTICS SHAMS – UR – REHMAN AAMER SHAREEF AMIR ISHAQUE (Click Here or on Title of paper for Full paper view)	598
ROLE OF TRUST AND COMMITMENT IN CREATING PROFITABLE RELATIONSHIP WITH CUSTOMERS SHAMS – UR – REHMAN AAMER SHAREEF AMIR ISHAQUE (Click Here or on Title of paper for Full paper view)	606
PERCEIVED LEADERSHIP STYLES AND ORGANIZATIONAL COMMITMENT SHAMS – UR – REHMAN AAMER SHAREEF ARFAN MAHMOOD AMIR ISHAQUE (Click Here or on Title of paper for Full paper view)	616
PRIVATIZATION OF BANKS IN PAKISTAN: A CASE STUDY OF ALLIED BANK DR ASIF ALI SHAH DR ASHIQUE ALI JHATIAL DR IKHTIAR ALI GHUMRO DR NAIMATULLAH SHAH (Click Here or on Title of paper for Full paper view)	627
A NARRATIVE DESCRIPTION OF BANKING SECTOR IN PAKISTAN DR ASIF ALI SHAH DR ASHIQUE ALI JHATIAL DR IKHTIAR ALI GHUMRO DR NAIMATULLAH SHAH (Click Here or on Title of paper for Full paper view)	638
THE RELATIONSHIP BETWEEN INFORMATION ASYMMETRY AND TOBIN'S Q RATIO IN TEHRAN STOCK EXCHANGE MAHMOUD MOUSAVI SHIRI, NARMIN EBRAHIMI (Click Here or on Title of paper for Full paper view)	657



Title	Page
THE EXTENT OF APPLYING THE ACTIVITY BASED COSTING SYSTEM (ABC) IN THE FIELD OF IRON AND STEEL INDUSTRY IN JORDAN DR. KHALIL MAHMOUD AL-REFA'EE (Click Here or on Title of paper for Full paper view)	671
SELF-HELP ACTIVITIES IN GRASSROOTS DEVELOPMENT IN EDO SOUTH SENATORIAL DISTRICT, NIGERIA OMIUNU, STELLA EBUN CHIKA JOSPHINE IFEDILI (Click Here or on Title of paper for Full paper view)	696
STRATEGIES FOR EFFECTIVE MANAGEMENT AND ORGANIZATION OF OPEN AND DISTANCE LEARNING PROGRAMME IN EVOLVING AFRICAN STATES STELLA EBUN OMIUNU EGENTI MAUREEN NGOZI (Click Here or on Title of paper for Full paper view)	707
STUDYING APPLICATION OF SUCCESSION PLANNING PROCESSES COMPONENTS IN ISFAHAN MELLI BANK ALI SHAEMI BARZOKI ALI NASR ESFAHANI RASOL ZABETI AHMAD (Click Here or on Title of paper for Full paper view)	718
FINANCIAL REPORTS AND FIRMS STOCKHOLDERS ABDOLLAH PAKDEL PEIMAN SADEGHI MILAD MOHAMMADI YASER HAMEDI (Click Here or on Title of paper for Full paper view)	735
INFERIORITY OF TRANSLATION; GOVERNMENTAL PUBLISHING HOUSES IN IRAN LEILA MIRSAFIAN (Click Here or on Title of paper for Full paper view)	744
STUDY ON THE ROLE OF NON GOVERNMENTAL ORGANIZATIONS IN IMPARTING PRIMARY EDUCATION IN PAKISTAN DR. HAMEED-UR-REHMAN MUHAMMAD ISMAIL (Click Here or on Title of paper for Full paper view)	751
SHORT-TERM STOCK PRICE REACTION TO SHOCKS: EVIDENCE FROM AMMAN STOCK EXCHANGE DIMA WALEED HANNA ALRABADI (Click Here or on Title of paper for Full paper view)	770



Title	Page
HEALTH CARE FACILITIES AND PATIENTS SATISFACTION: A CASE STUDY OF CIVIL HOSPITAL KARACHI. ZAHIDA ABRO DR. AMANAT ALI JALBANI (Click Here or on Title of paper for Full paper view)	781
A COMPARATIVE STUDY OF ALLIED BANK OF PAKISTAN AND MUSLIM COMMERCIAL BANK OF PAKISTAN IN PRE AND POST PRIVATIZATION ERA DR. SYED ASIF ALI SHAH (Click Here or on Title of paper for Full paper view)	800
A CONCEPTUAL ANALYSIS OF THE KEY SUCCESS OF BUSINESS IN TERMS OF INTERNET MARKETING GOODARZ JAVADIAN DEHKORDI SAMIN REZVANI MEHRDAD SALEHI SANAZ EGHTEBASI ALI HASANABADI (Click Here or on Title of paper for Full paper view)	811
ADMISSION/CONFESSION: A COMPARATIVE STUDY OF ISLAMIC AND PAKISTANI LAWS OF EVIDENCE DR. RASHID AHMAD DR HAFIZ HIFAZATULLAH MR ABDUL MANAN DR BAD SHAH RAHMAN (Click Here or on Title of paper for Full paper view)	817
AUTHENTICITY AND SCOPE OF CIRCUMSTANTIAL EVIDENCES IN THE PERSPECTIVE OF ISLAMIC LAW DR RASHID AHMAD, DR HAFIZ HIFAZATULLAH DR BAD SHAH RAHMAN (Click Here or on Title of paper for Full paper view)	824
AN OVERVIEW OF THE CURRICULUM OF RELIGIOUS SEMINARIES OF PAKISTAN WITH ITS HISTORICAL BACK GROUND DR. RASHID AHMAD DR HAFIZ HIFAZATULLAH DR BAD SHAH RAHMAN (Click Here or on Title of paper for Full paper view)	829
THE EFFECT OF THE WORKER'S EFFICIENCY IN EXTENDING OF CREDIT FACILITIES ON THE REDUCTION OF BAD DEBTS STUDY ON THE JORDANIAN COMMERCIAL BANKS ABEDALFATTAH ZUHAIR AL-ABEDALLAT ALI BAKHIT JAAFREH (Click Here or on Title of paper for Full paper view)	836



Title	Page
KEY OF THE CRITICS FOUND UPON THE INSCRIPTION RECORDS OF HADITH [THE SAYINGS OF THE MESSENGER OF ISLAM] DR. ABDUL GHAFOOR BALOCH DR. MUHAMMAD BILAL USMANI DR. MUHAMMAD IRFAN KHALID (Click Here or on Title of paper for Full paper view)	853
IDEAS OF REVERENCE OF WORLD RELIGIONS IN ISLAMIC PHILOSOPHY DR. ABDUL GHAFOOR BALOCH DR. MUHAMMAD BILAL USMANI DR. MUHAMMAD IRFAN KHALID (Click Here or on Title of paper for Full paper view)	858
SERVICES AND FACILITIES AVAILABLE TO CHILDREN WITH DISABILITIES IN SPECIAL SCHOOLS OF KARACHI REGION DR. SHAISTA NAZ DR. NASIR SULMAN (Click Here or on Title of paper for Full paper view)	864
THE EFFECT OF SCHEMA - FOCUSED GROUP TRAINING IN REDUCING THE EATING DISORDER PSYCHOLOGICAL PROPERTIES AND BELIEFES IN GIRL ADOLESCENTS MARZIE SHARIFI ZAHRA PADASH OZRA EETEMADI (Click Here or on Title of paper for Full paper view)	881
INTELLECTUAL CAPITAL ACCOUNTING AND ITS ROLE IN CREATING COMPETITIVE ADVANTAGE AT THE UNIVERSITIES FREYEDON AHMADI BEHZAD PARIVIZI BAHRAM MEYHAMI MORTEZA ZIAEE (Click Here or on Title of paper for Full paper view)	894
EFFECTS OF INFORMAL EDUCATION ON EMPLOYMENT OF WOMEN: A CASE STUDY OF BAHAWALPUR CITY MARIAM ABBAS SOHARWARDI (Click Here or on Title of paper for Full paper view)	913
THE ANALYSIS OF KNOWLEDGE CONVERSION PROCESSES IN THE UNIVERSITY AND ITS RELATIONSHIP WITH PSYCHOLOGICAL EMPOWERMENT AMONG FACULTY MEMBERS RAHIMI, HAMID, NAVIDIAN, ALI ARBABISARJOU, AZIZOLLAH. RAZIEH AGHABABAEI (Click Harrow on pricing for Full procession)	920

(Click Here or on Title of paper for Full paper view)

Title	Page
FREQUENCY AND SEVERITY OF DEPRESSION IN DIABETIC PATIENTS REFERRED TO DIABETES CENTER OF ZABOL SHAHRAKIVAHED, AZIZ MOUSHTAGH, ZAHRA FIROZKOHI, MOHAMMADREZA JAHANTIGH, MOZHGAN (Click Here or on Title of paper for Full paper view)	935
THE RELATIONSHIP BETWEEN INTERNET ADDICTION AND ANXIETY IN THE UNIVERSITIES STUDENTS JALALINEJAD RAZIEH GHASEMPOOR, ALI AJDARI, ZAMAN SADEGHIGOOGHARI,NARJESSKHATOON (Click Here or on Title of paper for Full paper view)	942
STRUCTURAL EQUATION MODELING OF RELATION BETWEEN ORGANIZATIONAL SUPPORT AND THE READINESS OF THE IMPLEMENTATION OF SUGGESTION SYSTEM IN THE UNIVERSITY PERSONNEL AJDARI, ZAMAN SADEGHIGOOGHARI, NARJESS KHATOON, ABDERASOOL JAMSHEIDEYAN JALALINEJAD, RAZIEH (Click Here or on Title of paper for Full paper view)	950
POSITIVE PSYCHOLOGY AND RELATED DOMAINS AHMAD PEDRAM, MOHAMMAD REZA ABEDI, AHMAD ALIPOUR, ZEINAB ROSTAM (Click Here or on Title of paper for Full paper view)	965 I
WRITTEN COMMUNICATION AT BANKS: A CASE-STUDY OF THE STATE BANK OF PAKISTAN H.M. FAZALEHAQUE, ALEEM SHAKIR MAIMOONA ABDULAZIZ, SAYED KAZIM SHAH	969

Note: To view Full paper (Click on title of paper) , if click button don't work/appear then please press (Ctrl) Button on key board and then click. INTERDISCIPLINARY JOURNAL OF CONTEMPORARY RESEARCH IN BUSINESS VOL 3, NO 12

Perceptions on Qualitative Characteristics in Financial Reporting: Iranian Evidence

Mahdi Salehi (Corresponding Author)

Department of Accounting, Ferdowsi University of Mashhad, Mashhad, Iran,

Farzaneh Nassirzadeh

Department of Accounting, Ferdowsi University of Mashhad, Mashhad, Iran

Abstract

The objectives of financial reporting are to provide information about the financial position, performance, and changes in financial position of an entity. The results of the current study show the differences existed between accountants and non-accounts with respect to sufficiency of abridged financial statements.

Keywords: Financial reporting, Perception gap, Iran

Introduction

The objectives of financial reporting have evolved over time. For a long time in accounting history, the objective of financial reporting was to provide a mechanism for exercise of investors' control over management coupled with another purpose of information provisioning for investment decision making focusing on managerial needs. Later, the objective was on 'measuring past performance' with an emphasis on profit measurement, which had the management as the target user group. However, in recent years, the objectives of financial reporting have undergone a paradigm shift from exercise of control, past performance analysis and information for investment decision making for management to provisioning of information for decision making by a large body of user groups. То conclude, the literature on accounting provides the extensive discussion but does not provide tacit conclusion on the objectives of financial reporting. References to reporting objectives, when found, are either so vague as to give no direction to the development of theory or are specific but lacking a rationale for such objectives." The whole controversy focuses on whether financial reporting aims at 'stewardship accounting' or 'decision-making usefulness'. The result of this debate has been the gradual transformation of the objective of financial reporting to the decision-making usefulness.

INTERDISCIPLINARY JOURNAL OF CONTEMPORARY RESEARCH IN BUSINESS VOL 3, NO 12

The Objectives:

The objectives of financial reporting are to provide information about the financial position (balance sheet), performance (income statements), and changes in financial position (cash flow statement) of an entity. This information should be useful to a wide range of users for the purpose of making economic decisions.

The relevant evidence for this observation comes from the academic and professional pronouncements. Accounting is thus not essentially a process of valuation but the allocation of historical costs and revenues to the current and succeeding periods.

The paradigm shift in the objective of decision usefulness of financial reporting was evidenced when Salehi and Rostami (2011) defined the objective of financial reporting as the provision of data to be used as a basis for choosing between available economic alternatives and for checking and evaluating progress and results. He further argued that anyone who adopted a criterion of usefulness for reporting must answer two important questions: Useful to whom? And for what purpose?

The literature thus provides evidence of a growing consensus that the usefulness of accounting statements should be judged according to the relevance of the information provided for decisions. It is not argued that stewardship is unimportant - the securing of proper stewardship is itself associated with significant economic decisions. It is coming to be acknowledged, however, that considerable importance should be attached to the provision of information to assist shareholders' investment decisions; and that is seen to involve the prediction of future cash flows. These views are not confined to writers of reports for professional organizations. Various academic papers have stressed the importance of the decision-making objective, either implicitly, in testing accounting practices for predictive value, or explicitly. The acceptance of forward-looking objectives has not been unanimous though recent dissent seems to be much smaller in volume.

The status of objectives vis-à-vis financial reporting may be summed up as a paradigm shift from stewardship accounting to decision-making usefulness tried to be achieved through enhanced disclosure by retaining the basic structure of the financial reporting model of historical allocations devoid of valuation reporting model leading to decision usefulness.

INTERDISCIPLINARY JOURNAL OF CONTEMPORARY RESEARCH IN BUSINESS VOL 3, NO 12

The Assumptions:

The two main assumptions are accrual basis and going concern

Accrual Basis. Effects of transactions and other events are recognized when they accrue (not when the cash flows). These effects are recorded and reported in the financial statements of the periods to which they relate.

Going Concern. It is assumed that the entity will continue to operate for the foreseeable future.

Qualitative Characteristics:

Qualitative characteristics are attributes that make the information provided in financial statements useful to users:

Relevance. Relevant information influences the economic decisions of users, helping them to evaluate past, present, and future events or to confirm or correct their past evaluations. The relevance of information is affected by its nature and materiality.

Reliability. Reliable information is free from material error and bias and can be depended upon by users to represent faithfully that which it either purports to represent or could reasonably be expected to represent. The following factors contribute to reliability: faithful representation; substance over form; neutrality; prudence; and completeness.

Comparability. Information should be presented in a consistent manner over time and in a consistent manner between entities to enable user to make significant comparisons.

Understandability. Information should be readily understandable by users who have a basic knowledge of business, economic activities, and accounting, and who have a willingness to study the information with reasonable diligence.

The Constraints:

The following are constraints on providing relevant and reliable information:

Timeliness. Undue delay in reporting could result in loss of relevance but improve reliability.

Benefit Versus Cost. Benefits derived from information should exceed the cost of providing it.

Balancing of Qualitative Characteristics. To meet the objectives of financial statements and make them adequate for a particular environment, providers of information must achieve an appropriate balancing among qualitative characteristics.

INTERDISCIPLINARY JOURNAL OF CONTEMPORARY RESEARCH IN BUSINESS VOL 3, NO 12

Fair Presentation:

The application of the principal qualitative characteristics and appropriate accounting standards normally results in financial statements that provide fair presentation.

Fair presentation is achieved through the provision of useful information (full disclosure) in the financial statements, whereby transparency is secured. If one assumes that fair presentation is equivalent to transparency, a secondary objective of financial statements can be defined: to secure transparency through full disclosure and provide a fair presentation of useful information for decision-making purposes.

Elements of Financial Statements:

The following elements of financial statements are directly related to the measurement of the financial position:

- Assets. Resources controlled by the entity as a result of past events and from which future economic benefits are expected to flow to the entity.
- Liability. Present obligations of an entity arising from past events, the settlement of which is expected to result in an outflow from the entity of economic benefits.
- Equity. Assets less liabilities (commonly known as shareholders' funds)

Further, income and expenses forming part of the elements of financial statements are directly related to the measurement of performance:

- Income. Increase in economic benefits in the form of inflows or enhancements of assets, or decreases of liabilities that result in an increase in equity (other than increases resulting from contributions by owners). Income embraces revenue and gains.
- Expenses. Decreases in economic benefits in the form of outflows or depletion of assets, or in currencies of liabilities that result in decreases in equity (other than decreases because of distributions to owners).

A financial statement element (assets, liabilities, equity, income and expenses) should be recognized in the financial statements if: (a) It is probable that any future economic benefit associated with the item will flow to or from the entity; and (b) The item has a cost or value that can be measured with reliability.

Measurement Bases:

The following bases are used to different degrees and in varying combinations to measure elements of financial statements:

- Historical cost
- Current cost



INTERDISCIPLINARY JOURNAL OF CONTEMPORARY RESEARCH IN BUSINESS VOL 3, NO 12

- Realizable (settlement) value
- Present value

CORPORATE DISCLOSURE

The thrust of conceptual framework is on disclosure, which may be defined as a process of disseminating significant information to relevant users through mainly annual reports, and such other media. American Accounting Association (AAA) (1977) defined disclosure as ".... the movement of information from the private domain to public domain." The importance of such information moving from private domain to public domain has behavioural implications for a wide range of users. There is an obvious need for reliable information, which they can use to acquire an essential knowledge or the way in which the business enterprise are behaving in relation to the public interest. By perceiving enterprise behaviors through communicated information, interested parties can use this knowledge to amend or adopt their own behaviour vis-à-vis the enterprise concern. In fact, financial reporting is interchangeably used with 'financial accounting disclosure'. It is widely held that expanded disclosure enhances the usefulness level of financial reporting in decision-making. As a result, the disclosure level has been increasing tremendously worldwide.

The concept of disclosure has been analyzed under (i) Types of Disclosure; (ii) Tests of Adequate Disclosure; and (iii) Dimensions of Adequate Disclosure.

(i) Types of Disclosure:

In reality it is recognized three types of disclosure, viz., fair disclosure, full disclosure and adequate disclosure. Fair disclosure implies an ethical objective of providing equal treatment for all potential readers of financial statements. Full disclosure emphasizes the presentation of all relevant information. Adequate disclosure implies enough disclosure to avoid the misleading of the user. However, it is argued that there is no difference among these concepts. In recent times there is a general acceptance to use adequate disclosure and fair term is also implied to fair disclosure and full disclosure.

(ii) Tests of Adequate Disclosure:

The problem of testing adequate disclosure in these words: "Adequacy of disclosure cannot be tested accurately and precisely since no definite test to measure it exists in financial reporting. But when information is reported outside the business enterprise adequacy of disclosure can be tested. The basis of the test is the extent to which the items of information are helpful to users, for whom disclosure is made, in making economic decisions. If users vary in number or quality, more or less information greater or lesser the rate would be adequate."

(iii) Dimensions of Adequate Disclosure:

The scope of adequate disclosure is examined by theorists, who focus on (a) User; (b) Purpose; (c) Quantum; (d) Mode; and (e) Timing and a discussion of these is presented below.

(a) User:

Adequate disclosure is dependent more upon user needs and user groups because these user groups may differ in their information needs. In support of this generalization, Buzby (1974), observes that the identification of users helps in defining user group characteristics, which impinge on the specific type of information to be presented as well as the method of presentation. The identification of user groups also helps in the development of financial reporting system itself as argued by the Trueblood Committee (1973).

To serve user needs, the accounting process should consist of inter related and compatible system of objectives, standards or principles, and practices or procedures. Objectives should identify the goals and purposes of accounting. Standards should follow logically from objectives, and should provide guidelines for the formulation of accounting

INTERDISCIPLINARY JOURNAL OF CONTEMPORARY RESEARCH IN BUSINESS VOL 3, NO 12

practices compatible with the desired goals. All three levels of the system should be linked rationally to the needs of users. Otherwise, the development of objectives becomes a sterile activity, which cannot be justified.

The discussion of users has resulted in the identification of many user groups. First and the foremost is on the user groups being classified into 'sophisticated users' and 'unsophisticated users,' which include both individual and institutions. However, the distinction between these two user groups is highly ambiguous. Normally, individual users are assumed to be unsophisticated users and institutional users are identified to be sophisticated users based on the criterion of depth in the knowledge of interpretation of financial reporting data. Kam (1986) criticizes this basis of user classification. Another classification, based on user need differences, has been the financial analysts' group and lenders' group, which have substantial differences in perceptional differences on different accounting items.

Another classification base for investors is the size of investment, which results in small investors and large investors. Normally, small investors suffer from lack of information as against large investors. However, large investors have access to information, ability to interpret the data without much difficulty.

The other dimensions of user groups are with regard to the level of seriousness of readers of financial statements and reasonable level of understanding of financial information. Regarding the level of seriousness, Miller and Scot (1980) observe: "It is impossible to cater for careless users of Financial Statements; they could misuse or ignore any information, aggregated or disaggregated that is presented." It is true that there is no universally accepted classification of user groups and hence the user classification is always guided by the prevalent socio-economic and cultural conditions of a nation. However, the financial statements are prepared and presented to those who have reasonable diligence, which has been very aptly presented by the FASB (1978) in these words: "The information should be comprehensible to those who have a reasonable understanding of business and economic activities and are willing to study the information with reasonable diligence."

(b) Purpose:

The user identification is basically linked to the purpose of adequate disclosure and the purpose influences the quality of disclosure also. Chambers [1966:162] depicts the confusion in the identification of the purpose of information to be disclosed in annual reports. Traditionally, the information has been used by users in making investment decision and exercise of investor control over management (AAA, 1977). From the viewpoint of management, the primary purpose of financial reporting is to measure the enterprise performance and this task culminates in accountability by management or stewardship. The study by AICPA (1972) presents the following significant purposes of disclosure: (1) To provide information useful to investors and creditors for predicting, comparing and evaluating potential cash flows to them in terms of amount, timing and related uncertainty; (2) To provide information to users for predicting, comparing and evaluating enterprises earning power; (3) To supply information useful in judging management's ability to utilize enterprises resources effectively in achieving the primary enterprise goal; (4) To provide information useful for the predictive process; and (5) To report on those activities of the enterprise affecting society, which can be determined and described or measured and which are important to the role of enterprise in its social environment.

To conclude, investors become the dominant user group and hence the purpose of information disclosure is to facilitate investment decision. However, the purposes of other groups are not less important. Hence there is a need for balancing the purposes of various interested user groups in the general-purpose financial statements. In this direction the observation by Bedford (1973:4) is still relevant: "… the decision as to



proper disclosure to specific groups may well have to be based on a balancing of the different interests of different groups. Disclosure helpful to one group but harmful to another would have to be balanced and judged according to some undefined standards."

(c) **Ouantum:**

Another dimension of adequate disclosure relates to the quantum of information load, which is determined by information needs and the sophistication of the user group. Basically, the quantum of information group depends upon the degree of uncertainty under which decision makers are operating. Larger the uncertainty of a decision phenomenon greater is the amount of information provision. However, the cardinal principle of quantum of disclosure is not to overload with information leading to make users misleading.

The issue of quantum relates to what should be included in financial reporting. There is extant literature on what should be included in financial reporting. Hendriksen (1977) advocates that annual reports should include the use of procedure that materially affect income or balance-sheet presentation, a material change in procedures from one period to another, significant events or relationship not arising from normal activities, special contracts of assignments, material events likely to affect expectations, material changes in activities or operations that would affect decisions regarding the firm.

Many writers have also suggested the disclosure of many items. For instance, Chandra (1975) finds information concerning the income statements, earning per share, budgeting projections and forecasts more useful to security analyst for investment decisions.

In recent times, the pronouncements of IASB on various items to be included in financial reporting have almost become mandatory. Hence the IASC has suggested the disclosure of following items of information: restrictions on the little to assets, security given in respect of liabilities, pension and retirement plans, contingent assets and contingent liabilities, amounts committed for future capital expenditure, property, plant and equipment, long-term investments, long-term receivables, goodwill, patents, trademarks and similar assets, expenditure carried forward such as preliminary expenses, deferred taxes, reorganization expenses, current assets like cash, marketable securities, receivables, inventories, long-term liabilities such as secured loans, unsecured loans, inter-company loans, loans from associated companies, current liabilities such as bank loans and overdraft, current portion of long-term liabilities, payables, deferred taxes, share capital, capital paid-in excess of par value (share premium), revaluation surplus, reserves, retained earnings (Greuning, 2005).

(c) Mode:

Mode refers to the method of disclosing information and this factor also influences on the usefulness of information. Several different methods of making disclosure are: (i) form and arrangement of formal statements, (ii) terminology and detailed presentations, (iii) parenthetical information, (iv) foot-notes, (v) supplementary statements and schedules, (vi) comments in the auditors' certificates, (vii) chairman's or president's letter, and (viii) report of the board of directors.

The suitability of any method of financial reporting in any circumstances should only be judged by its success in furthering the objectives of the financial report. Form of presentation should be so designed as to enhance the reader's understanding of the data and minimize the possibility of misinterpretation. Investors would undoubtedly like to see accounts drawn up in a manner, which provides the most satisfactory basis for assessing the future prospects of a company's quality, which has been described as a 'predictive ability.' It is important to note that the so-called unimportant information may become important information for the users. In this regard AAA (1972:567) observes: "Notes to the financial statements and related schedules represent a great potential for aiding full and fair disclosure of financial information. This potential is not being used to its full extent... greater reliance

INTERDISCIPLINARY JOURNAL OF CONTEMPORARY RESEARCH IN BUSINESS VOL 3, NO 12

on schedules rather than textual material might improve understanding." Hence due care should be exercised by the drafters of financial reporting in judging whether a particular information is important or not and the management should act in good faith to present the useful information.

(d) Timeliness:

The usefulness of annual reports depends on timeliness, which is also an element of adequate disclosure. Hence West (1968:15) argues that "timely disclosure is fundamental to good investor relation." According to APB (1970:37-38), timely financial accounting information should be communicated early enough to the users to be used for the economic decisions, which it might influence and avoid delay in making decisions. Delay in releasing financial statements is likely to result in redundancy of information and higher level of uncertainty associated with decisions and hence sub-optimal level of usefulness.

RESEARCH METHODOLOGY

The study envisages an analysis of the perceptions of individual investors in making use of quantitative and qualitative information from the corporate annual reports for equity investment decisions. The study relies upon both primary and secondary sources. The secondary sources of information relate to empirical evidences on the problem and they are used to present the review of literature. The primary source of information is used to empirically test the perceptions of individual investors towards the usefulness of corporate financial reporting.

The selection criterion of respondents was that the individual investors were defined as those individuals, who subscribed to initial offering of listed companies in Tehran Stock Exchange between 2009 and 2011. In the background of the objectives for the study, a pilot questionnaire was prepared on Likert's five-point scale and served to elicit the opinions from 60 individual investors from the list. The opinions on questionnaire were collected from 53 respondents. Based on the opinions on a pilot survey, the final questionnaire was prepared and served personally to elicit the responses. Totally, 400 questionnaires were received from the sample respondents. The verification of filled-in questionnaires revealed that there 40 incomplete questionnaires and these were removed and 360 questionnaires were complete with responses. The statistical tools used in the study were weighted mean value and standard deviation.

Perceptions on Qualitative Characteristics:

The perceptions on qualitative characteristics in financial reporting have been analyzed under (1) Designation; (2) Eagerness; (3) Initiation; (4) Readership; and (5) Reading Incident.

(1) Designation:

Table 1 presents the perceptions on qualitative characteristics in financial reporting based on designation. The overall perception of accountants and non-accountants on sixteen qualitative characteristics was found to have a slightly higher mean value assigned by accountants than the non-accountants and their respective mean values stood at 3.30 and 3.24, with lower dispersion and a slightly higher dispersion respectively. If simplicity was assigned the highest mean value of 3.78 by the accountants, readability was assigned the highest mean value of 3.62 by non-accountants. It was also interesting to note that both accountants and non-accountants rated the quality lowest, and their respective mean values 2.57 and 2.58.

INTERDISCIPLINARY JOURNAL OF CONTEMPORARY RESEARCH IN BUSINESS VOL 3, NO 12

TABLE 1.PERCEPTIONS ON QUALITATIVE CHARACTERISTICS:

	ACCOUNTANTS	1			1	~-	~.
No.	Characteristics	Group	Total	MV	Rank	SD	Sign
1	Simplicity	As	237	3.78	Ι	1.19	- 0.004
	Simplicity	NAs	123	3.52	IV	1.30	
2	Interpretability	As	237	3.69	II	1.23	0.764
	interpretability	NAs	123	3.61	II	1.21	
3	Doodobility	As	237	3.49	VI	1.32	0.041
	Readability	NAs	123	3.62	Ι	1.19	0.041
4	Encodorn from bios	As	237	3.59	III	1.23	0.037
	Freedom from bias	NAs	123	3.34	VI	1.36	0.057
5		As	237	3.55	IV	1.13	0.005
	Materiality	NAs	123	3.37	V	1.28	0.005
6	5.1	As	237	3.44	VII	1.34	0.045
	Relevance	NAs	123	3.57	III	1.22	0.047
7	_	As	237	3.52	V	1.33	0.044
	Transparency	NAs	123	3.15	Х	1.47	0.046
8		As	237	3.29	IX	1.40	
	Adequate information disclosure	NAs	123	3.33	VII	1.36	0.653
9		As	237	3.38	VIII	1.31	
	Reliability	NAs	123	3.11	XI	1.42	0.043
10		As	237	3.23	Х	1.30	
	Volume (precise or voluminous)	NAs	123	3.31	VIII	1.47	0.007
11	Substance over form	As	237	3.08	XIII	1.21	0.046
		NAs	123	3.21	IX	1.33	
12		As	237	3.14	XI	1.41	
	Timeliness	NAs	123	3.04	XIII	1.28	0.047
13		As	237	3.00	XIV	1.45	
	Accessibility	NAs	123	3.08	XII	1.31	0.043
14		As	237	3.00	XV	1.32	
	Predictive value	NAs	123	3.03	XIV	1.31	0.684
15		As	237	3.05	XII	1.43	
	Understandability	NAs	123	2.91	XV	1.44	0.712
16		As	237	2.57	XVI	1.38	
-	Quality	NAs	123	2.58	XVI	1.25	0.054
		As	237	3.30		1.34	
	Total Means	NAs	123	3.24		1.36	
	<u> </u>	11110	123	J.27			

Similarly, both the groups rated predictive value and understandability very lowly. Glaring differences in ranking were evidenced with regard to readability being ranked first by non-accountants and sixth by accountants. Similarly, transparency was ranked fifth by accountants and tenth by non-accountants. It was surprising to note that readability was ranked first by non-accountants and it was ranked sixth by the accountants. Further, the moderate level of ranking differences was evidenced in case of reliability for which accountant assigned eighth rank as against eleventh rank by non-accountants. It was also important to note that perceptional differences were evidenced between accountants and non-accountants with regard to simplicity, interpretability, freedom from bias, materiality, relevance, transparency, reliability, and volume of information, substance over form, timeliness, accessibility and quality. A slightly lower dispersion level on perceptions on qualitative characteristics was evidenced in accountants than in non-accountants. **(2) Eagerness:**

Table 2 highlights the levels of perceptions on qualitative characteristics on financial reporting by non-exciters and exciters. It was observed that the non-exciters perceived a slightly higher weightage to sixteen qualitative characteristics with the mean value of 3.29 than the exciters assigning the mean value of 3.27 with similar dispersion patterns. If non-exciters assigned first rank to interpretability the exciters assigned highest mean value to simplicity and their respective mean values stood at 3.69 and 3.79. In tune with accountants and non-accountants the least weightage assigned to quality by both non-exciters and exciters and their respective mean values stood at 2.60 and 2.54. The substantial ranking differences were found with regard to following characteristics simplicity being ranked first by exciters and third by exciters and substance over form being ranked sixthen by non-exciters and the eleventh by exciters. Lastly, there were significant differences in perceptions on qualitative characteristics between non-exciters and exciters with regard to relevance and understandability. There was no significant difference in the dispersion level on perceptions on qualitative characteristics between non-exciters and exciters.

No.	Characteristics	Group	Total	MV	Rank	SD	Sign
1	Simplicity	NEs	182	3.60	III	1.24	0.35
		Es	178	3.79	Ι	1.22	
2	Interpretability	NEs	182	3.69	Ι	1.23	0.964
		Es	178	3.64	II	1.22	
3	Readability	NEs	182	3.44	VI	1.25	0.553
		Es	178	3.63	III	1.31	
4	Freedom from bias	NEs	182	3.63	II	1.28	0.642
		Es	178	3.39	V	1.27	
5	Materiality	NEs	182	3.60	IV	1.17	0.358
		Es	178	3.38	VI	1.2	
6	Relevance	NEs	182	3.49	V	1.37	0.019
		Es	178	3.48	IV	1.23	
7	Transparency	NEs	182	3.42	VII	1.35	0.322
		Es	178	3.37	VII	1.43	
8	Adequate information	NEs	182	3.30	VIII	1.45	0.045
	disclosure	Es	178	3.31	VIII	1.32	

TABLE 2. PERCEPTIONS ON QUALITATIVE CHARACTERISTICS:	
NON-EXCITERS Vs. EXCITERS	

APRIL 2012

9	Reliability (dependability)	NEs	182	3.27	IX	1.35	0.821
		Es	178	3.30	IX	1.35	
10	Volume (precise or	NEs	182	3.26	Х	1.35	0.602
	voluminous)	Es	178	3.25	Х	1.37	
11	Substance over form	NEs	182	3.02	XIV	1.27	0.43
		Es	178	3.24	XI	1.23	
12	Timeliness	NEs	182	3.14	XI	1.34	0.632
		Es	178	3.08	XII	1.39	
13	Accessibility	NEs	182	2.99	XV	1.31	0.188
		Es	178	3.06	XIII	1.39	
14	Predictive value	NEs	182	3.10	XII	1.33	0.888
		Es	178	2.92	XV	1.31	
15	Understandability	NEs	182	3.05	XIII	1.49	0.042
		Es	178	2.95	XIV	1.38	
16	Quality	NEs	182	2.60	XVI	1.38	0.178
		Es	178	2.54	XVI	1.30	
	Total Maana	NEs	182	3.29		1.35	
	Total Means	Es	178	3.27		1.35	

INTERDISCIPLINARY JOURNAL OF CONTEMPORARY RESEARCH IN BUSINESS VOL 3, NO 12

(3) Initiation:

Table 4.55 depicts the perceptions of new entrants and early entrants on qualitative characteristics of financial reporting. There was no difference in the overall perception between new entrants and early entrants on all the

TABLE 3. PERCEPTIONS ON QUALITATIVE CHARACTERISTICS:

NEW ENTRANTS Vs. EARLY ENTRANTS

Sl. No.	Characteristics	Group	Total	MV	Rank	SD	Sign
1	Simplicity	NEs	198	3.66	Ι	1.23	0.968
		EEs	162	3.74	Ι	1.23	0.908
2	Interpretability	NEs	198	3.62	II	1.25	0.611
		EEs	162	3.72	II	1.19	0.011
3	Readability	NEs	198	3.46	VI	1.30	0.497
		EEs	162	3.62	III	1.25	0.497
4	Freedom from bias	NEs	198	3.53	IV	1.32	0.162
		EEs	162	3.49	IV	1.23	
5	Materiality	NEs	198	3.51	V	1.11	0.01
		EEs	162	3.47	V	1.27	0.01
6	Relevance	NEs	198	3.54	III	1.30	0.668
		EEs	162	3.43	VI	1.31	0.008
7	Transparency	NEs	198	3.39	VII	1.36	0.365
		EEs	162	3.40	VII	1.42	0.303
8	Adequate information	NEs	198	3.35	VIII	1.39	0.627
	disclosure	EEs	162	3.25	VIII	1.38	0.027
9	Reliability (dependability)	NEs	198	3.35	IX	1.33	0.437

APRIL 2012

		EEs	162	3.21	IX	1.38	
10	Volume (precise or	NEs	198	3.32	X	1.32	0.564
	voluminous)	EEs	162	3.15	XI	1.38	0.304
11	Substance over form	NEs	198	3.12	XI	1.26	0.69
		EEs	162	3.14	XII	1.25	
12	Timeliness	NEs	198	3.05	XII	1.39	0.772
		EEs	162	3.18	Х	1.34	0.772
13	Accessibility	NEs	198	2.99	XIV	1.36	0.862
		EEs	162	3.07	XIII	1.35	0.802
14	Predictive value	NEs	198	3.05	XIII	1.35	0.217
		EEs	162	2.96	XV	1.28	0.217
15	Understandability	NEs	198	2.97	XV	1.41	0.571
		EEs	162	3.04	XIV	1.47	0.371
16	Quality	NEs	198	2.59	XVI	1.34	0.022
		EEs	162	2.56	XVI	1.35	0.922
		NEs	198	3.28		1.34	
	Total Means	EEs	162	3.28		1.35	

INTERDISCIPLINARY JOURNAL OF CONTEMPORARY RESEARCH IN BUSINESS VOL 3, NO 12

Source: Annexure – A28, p. 282.

sixteen qualitative characteristics and the mean values of both the group stood at 3.28, with a slightly thicker dispersion in new entrants than in early entrants. Significant differences in ranking were evidenced between two groups with regard to the following qualitative characteristics: Readability being ranked third by early entrants and ranked fourth by new entrants, relevance being ranked third by new entrants and ranked sixth by early entrants; and predictive value being ranked thirteenth by new entrants and fifteenth by early entrants. On the whole, there were extreme perceptional differences between these groups with the exception of materiality as a qualitative characteristic of financial reporting. There was no significant difference in the dispersion level on perceptions on qualitative characteristics between new entrants and early entrants.

(4) Readership:

Table 3 highlights the perceptions on qualitative characteristics by serious readers and shallow readers. The serious readers assigned highest weightage than the shallow readers. Considering the overall weightage to all the sixteenth qualitative characteristics and the mean values stood at 3.32 and 3.22 with regard to serious readers and shallow readers respectively with thicker dispersion level in serious readers than in shallow readers. If serious readers assigned the highest mean value to interpretability with the weightage of 3.74 simplicity was assigned highest mean value of 3.65 by shallow readers. Both the groups rated quality as the lowest characteristics and the mean values stood at 2.66 and 2.44 for serious readers and shallow readers respectively. Substantial ranking differences were evidenced between serious and shallow readers with regard to these qualitative characteristics. Materiality was being ranked second by shallow readers and eighth by serious readers. Lastly, significant differences in perceptions are qualitative characteristics were found with regard to materiality and substance over form. A significantly lower dispersion level was evidenced in perceptions on qualitative characteristics in serious readers than in shallow readers.



TABLE 3. PERCEPTIONS ON QUALITATIVE CHARACTERISTICS:

SERIOUS READERS Vs. SHALLOW READERS

Sl. No.	Characteristics	Group	Total	MV	Rank	SD	Sign
1	Simplicity	SERs	215	3.73	II	1.28	0.119
		SHAs	145	3.65	Ι	1.16	
2	Interpretability	SERs	215	3.74	Ι	1.19	0.283
		SHAs	145	3.54	III	1.27	
3	Readability	SERs	215	3.55	IV	1.31	0.321
		SHAs	145	3.51	V	1.24	
4	Freedom from bias	SERs	215	3.50	V	1.28	0.785
		SHAs	145	3.52	IV	1.28	
5	Materiality	SERs	215	3.40	VIII	1.23	0.014
		SHAs	145	3.63	II	1.1	
6	Relevance	SERs	215	3.50	VI	1.29	0.294
		SHAs	145	3.46	VI	1.32	
7	Transparency	SERs	215	3.43	VII	1.43	0.056
		SHAs	145	3.34	VIII	1.32	
8	Adequate information disclosure	SERs	215	3.33	IX	1.35	0.148
		SHAs	145	3.28	X	1.45	
9	Reliability (dependability)	SERs	215	3.24	Х	1.32	0.277
		SHAs	145	3.36	VII	1.39	
10	Volume (precise or voluminous)	SERs	215	3.22	XI	1.39	0.438
		SHAs	145	3.31	IX	1.32	
11	Substance over form	SERs	215	3.56	III	0.8	0
		SHAs	145	2.48	XV	1.5	
12	Timeliness	SERs	215	3.08	XIII	1.38	0.813
		SHAs	145	3.14	XI	1.35	
13	Accessibility	SERs	215	3.00	XIV	1.35	0.904
		SHAs	145	3.06	XII	1.36	
14	Predictive value	SERs	215	3.00	XV	1.32	0.732
		SHAs	145	3.02	XIII	1.32	
15	Understandability	SERs	215	3.15	XII	1.45	0.307
		SHAs	145	2.78	XIV	1.39	
16	Quality	SERs	215	2.66	XVI	1.35	0.351
		SHAs	145	2.44	XVI	1.32	
		SERs	215	3.32		1.33	
	Total Means	SHAs	145	3.22		1.37	

(5) Reading Incident:

Table 4 portraits the perceptions of late readers and early readers on qualitative characteristics of financial reporting. Both the groups assigned

INTERDISCIPLINARY JOURNAL OF CONTEMPORARY RESEARCH IN BUSINESS VOL 3, NO 12

TABLE 4. PERCEPTIONS ON QUALITATIVE CHARACTERISTICS:LATE READERS Vs. EARLY READERS

Sl. No.	Characteristics	ADERS V Group	Total	MV	Rank	SD	Sign
1	Simplicity	LRs	218	3.66	II	1.25	
		ERs	142	3.75	Ι	1.21	0.567
2	Interpretability	LRs	218	3.69	Ι	1.26	0.510
		ERs	142	3.63	II	1.18	0.512
3	Readability	LRs	218	3.58	III	1.26	0.445
		ERs	142	3.46	V	1.31	0.445
4	Freedom from bias	LRs	218	3.56	IV	1.29	0.070
		ERs	142	3.42	VII	1.27	0.968
5	Materiality	LRs	218	3.47	V	1.18	0.866
		ERs	142	3.53	IV	1.19	
6	Relevance	LRs	218	3.39	VI	1.35	0.024
		ERs	142	3.63	III	1.22	0.024
7	Transparency	LRs	218	3.37	VII	1.37	0.497
		ERs	142	3.43	VI	1.42	
8	Adequate information	LRs	218	3.36	VIII	1.35	0.37
	disclosure	ERs	142	3.23	IX	1.43	
9	Reliability (dependability)	LRs	218	3.22	Х	1.4	0.051
		ERs	142	3.39	VIII	1.28	0.051
10	Volume (precise or	LRs	218	3.33	IX	1.34	0.92
	voluminous)	ERs	142	3.13	XI	1.36	0.92
11	Substance over form	LRs	218	3.19	XI	1.29	0.123
		ERs	142	3.04	XIV	1.18	
12	Timeliness	LRs	218	3.10	XIII	1.37	0.929
		ERs	142	3.13	XII	1.37	0.929
13	Accessibility	LRs	218	3.01	XV	1.32	0.103
		ERs	142	3.05	XIII	1.4	0.105
14	Predictive value	LRs	218	2.90	XIV	1.3	0.454
		ERs	142	3.17	X	1.34	0.434
15	Understandability	LRs	218	3.06	XII	1.43	0.708
		ERs	142	2.91	XV	1.44	0.708
16	Quality	LRs	218	2.56	XVI	1.32	0.465
		ERs	142	2.59	XVI	1.38	0.403
	Total Means	LRs	218	3.28		1.35	
	i utai ivitalis	ERs	142	3.28		1.34	

.

The same weightage to sixteen qualitative characteristics of financial reporting and their mean values stood at 3.28 each with almost similar dispersion level. If simplicity was assigned the first rank by early readers, interpretability was assigned first rank by late readers, and their respective mean values stood at 3.75 and 3.69, with lower dispersion level and a little higher dispersion level respectively. The trend of assigning least weightage to quality as a characteristic of financial reporting was also evidenced under reading incident. Significant ranking differences were evidenced with regard to these qualitative characteristics relevance ranked third by early readers and sixth by late readers, reliability ranked eighth by early readers and thirteenth by early readers and fifteenth by late readers and predictive value was ranked tenth by early readers and fourteenth by late readers. There was no significant difference in the dispersion level on perceptions on qualitative characteristics between early readers.

Conclusion and remarks

Financial reporting has become the most important medium of information dissemination to be used by the users. However, this dissemination process has become complicated from the viewpoint of structural development and changes in the investment community, the identification of components of financial statement having use value, problems of measurement, the management motives for earnings management, the value relevance of accounting information and the credibility of audit opinion on financial statements.

The differences existed between accountants and non-accounts with respect to sufficiency of abridged financial statements; role of stock exchange in investors protection; usefulness of qualitative financial reports; the perceptional differences were found to exist between new entrants and early entrants with respect to role of stock exchange in investors protection; overall usefulness of financial reporting.

INTERDISCIPLINARY JOURNAL OF CONTEMPORARY RESEARCH IN BUSINESS VOL 3, NO 12

References

- AAA (1977). Committee on Concepts and Standards for External Financial Reports, Statement on Accounting Theory and Theory Acceptance, Sarasota, Florida.
- AICPA (1972). Establishing Financial Accounting Standards: Report of the Study on Establishment of Accounting Principles, New Principles, The Wheat Committee, New York: AICPA, March, p.19.
- AICPA (1970). APB Statement No.4, Basic Concepts and Accounting Principles Underlying Financial Statements of Business Enterprises, Yew York: Paragraph. 40.
- AICPA (1973). *Objectives of Financial Statements*, Trueblood Report, Report of the Accounting Objectives Study Group, New York: AICPA.
- Bedford, Norton M., (1973). *Extension in Accounting Disclosure*, New Jersey: Prentice Hall, Inc.
- Buzby, L, Stephen., (1974). Selected Items of Information and Their Disclosure in Annual Reports, The Accounting Review, July, pp. 423-435.
- Chambers, R.J., (1996). Ends, Ways, Means, and Conceptual Frameworks, Abacus, 32 (2), pp. 119-132.
- Chandra, Gyan., (1974). A Study of Consensus on Disclosure among Public Accountants and Security Analysts, The Accounting Review, October, pp. 733-742.
- FASB, (1978). Objectives of Financial Reporting by Business Enterprises, Statement of Financial Accounting Concept No. 1. Para 34.
- Greuning, Hennie Van., (2005). *International Financial Reporting Standards: A Practical Guide*, 2nd Edition, Washington, D.C: The World Bank.
- Hendriksen, E.S., (1977). *Accounting Theory*, Englewood Cliffs, Richord D. Irwin, p.546 *Kam, Vernon.*, (1986). Accounting theory, *New York: John Wiley and Sons*.
- Miller, Malcom ., and Scott.R, (1980). *Financial Reporting by Segments*, Australian Accounting Research Foundation, p. 8.
- West, Philip L., (1968). *Information Disclosure: What and When*. Financial Executive, December, p. 15.